

VMware Changes:

5 Things to Do Now Checklist

1 Understand the regulatory landscape

Take time to review Broadcom's new VMware Cloud Service Provider (VCSP) framework and how it impacts your existing model.

The more informed your teams are, the better equipped you'll be to make confident, compliant decisions.



Iomart can support you with clarity on what's changing and why, helping you interpret how the new rules apply to your business.

2 Map your current **VMware** environment

Document every workload, licence, and support agreement tied to the outgoing model.

Identify dependencies, renewal dates, and customer contracts that could be affected by the 2025–2027 transition period.

3 Assess exposure and stabilise what you have

Review your current VMware setup – from licence allocation and utilisation to performance, security, and cost.

Understanding your exposure early helps you protect customers and avoid compliance risk.



Iomart can help you review your current stack, align existing workloads with compliance standards, and ensure a smooth transition to approved, future-ready services.

4 Evaluate your options and your partners

Each MSP and Pinnacle Partner will approach this transition differently. Choose a partner who not only ensures compliance, but aligns with your long-term goals, customer model, and technical roadmap.



As one of eight UK Pinnacle Partners, Iomart provides compliant, flexible routes that respect your customer relationships and business model.

5 Plan the transition and bring your **teams and** **customers with you**

Align internal stakeholders across commercial, technical, and customer-success teams.

Build a clear migration and communication plan to reassure your customers that service continuity is secure and future-ready.

The sooner you understand your environment, your exposure, and your options, the better placed you'll be to protect your business and your customers.

If you need support to find the right solution for your business that protects your reputation and revenue, **contact the Iomart Group today.**

