

## **Technical Architect - Top 3 Managed Cloud Computing Company**

### **Vacancy Title**

Technical Architect, London - Top 3 Managed Cloud Computing Company

### **Systems Up**

SystemsUp is part of the iomart Group which is one of the Top 3 Managed Cloud Computing Companies in the UK. We are a premier Microsoft Gold Partner and a member of the prestigious Global Black Belt team for Azure BCP/DR. SystemsUp are also select premium partners of Amazon, VMware and Google Cloud Platform.

SystemsUp is a dedicated Public Cloud services provider. We are a technically led, commercially minded company that delivers business benefit using IT transformation as a platform offering obligation free services to all new clients. SystemsUp is a specialist IT technical consultancy, with wide ranging skills covering areas such as Cloud Services, Virtualisation, Business Continuity, Storage and Security. We are also Government GCloud approved, security cleared and specialist Cloud service supplier.

SystemsUp is a leading Public Cloud Solutions Architects and has been recognised as such by being admitted to the Azure Circle Partner program. We are also an Amazon Web Services Authorized Government Partner and Google Cloud Platform Partner. In addition to these prestigious partnerships we are a white label services supplier to VMware and Microsoft Professional Services.

We are fully agnostic and use an objective weighted cost model assuredCloudEconomics™ to identify best value placement of workloads. We sell no hardware or software so you are guaranteed the best solution with no conflicts of interest.

We are delighted to offer this opportunity to join one of the UK's leading managed hosting companies based in London, Midlands or Southwest and with a willingness to travel.

### **Role Description**

The role of the Technical Architect is a senior technical position within SystemsUp and requires "thought leadership" and strategic direction within both AWS and Azure.

The objective of the Technical Architect engagement is to create a technology solution that will deliver against the customer's objectives and meet SystemsUps' requirements for increasing business through profitable and structured engagements.

The Technical Architect will hold the appropriate vendor certifications and look to keep these updated as well as acting as a mentor to other staff implementing or supporting these technologies.

Flexibility and agility must be a part of the personal skills as well as a proper understanding of correct process and adherence to quality principles.

Typically involved from the pre-sales stages of a customer engagement the Technical Architect will be responsible for conceptualising and designing to a detailed level the overall solution, or developing further high-level designs produced by Solution Architects.

### **Skills/Experience**

- Experience in architecting and implementing Microsoft Azure or AWS solutions, both PaaS and IaaS
- Suitable Accreditations in supporting technologies is also beneficial such as MCSE
- 5 years plus relevant experience in a consultancy focussed organisation
- Commercially aware with strong client facing and vendor relationship development skills
- Excellent communication skills, both oral and written, enabling the presentation of complex technical solutions
- Experience in working with and defining delivery methodologies
- An understanding of Project management fundamentals
- Team player but with the ability to work unaided
- Professional appearance and manners
- Positive and constructive attitude in all work related matters
- Strong hand-on technical capability
- Strong time management skills

### **Key Responsibilities**

- Conceptualise and Design complex cloud solutions, covering pure public cloud and hybrid solutions
- Technical ownership of project delivery and engaging closely with the Project Manager to ensure projects are delivered on time and on budget
- Run technical workshops covering multiple technologies
- Perform presales activity in support of the Business Development team
- Perform presales activity as required in support of the Solution Architecture and Sales teams
- The role requires detailed design skills specific to the individuals technology specialisation complemented by an architecture-level appreciation of all relevant complementary technologies
- Demonstrating an ongoing, proactive approach, working alongside Professional Services Solution Architecture in developing and delivering service offerings based on industry best practice and “new to market” technologies
- Development and delivery of technology specific presentations to both large audience seminars and project workshop environments
- Maintain knowledge of project delivery methodologies and technology roadmaps in the particular field of specialisation
- Maintain a broad understanding of competitive products to the individuals specialisation, an understanding of their architectural principles and, where appropriate, design skills and accreditations in these products
- Maintain an in-depth knowledge of industry standards relevant to the role
- To adhere to all company policies and processes as communicated by line management in order to maintain corporate ISO accreditation levels.

- To obtain and maintain technical accreditations as required by management in accordance with the guidelines provided by manufacturers and software vendors.
- Act as a mentor in leading and developing other team members.
- Work in conjunction with the appropriate sales personnel to understand the opportunities for Professional Services within their accounts and develop team skills to meet the requirement.
- At all times to provide a courteous service and professional approach to customers and to the delivery of allocated tasks as required.
- To perform any other duties which, from time to time may be allocated by your Team Leader/Manager.

### **What do we offer in return?**

- We'll shout you to lunch once a month
- ½ Day off on your Birthday
- Breakfast on us every day, including a hot roll on Fridays
- Free on-site car parking
- Long service benefits
- Snacks, drinks and fruit all day, everyday
- Pension
- Share save and childcare voucher schemes
- Supported training and access to an online training portal 24/7

### **Training & Development**

As you can gather, we have a relaxed and friendly working environment but don't be fooled; you will be working with some of the country's best talent and greatest technical experts. We want our people to thrive, prosper and to leave work every day feeling valued and that they have made a difference. Talented, motivated and creative people lie at the heart of our success so we invest heavily in our people and their professional and personal development through technical certification, our online training portal and our Management and Leadership Development Programme.

We look forward to hearing from you .....

**\*\*Please note that successful applicants must have the right to work in the UK by the start of their employment. We do not sponsor work visas\*\***