

Solutions Architect, Glasgow or Manchester- Top 3 Managed Cloud Computing Company

Salary

£55,000 to £75,000

iomart

iomart is one of the leading providers of cloud computing and managed hosting. Headquartered in Glasgow, iomart employs over 400 talented staff in offices and datacentres across the UK. Originally founded in 1998, it is listed on the London Stock Exchange and specialises in delivering cloud consultancy, facilitation and digital transformation to ISVs, SMEs, enterprises and the UK public sector.

iomart's employees help enable any size of business and organisations to operate their online data and IT environments safely and securely. Our technical staff are experts in public, private and hybrid cloud solutions including AWS and Microsoft Azure as well as data centre and network engineering. iomart owns and operates a network of UK data centres connected by a high capacity private fibre network and backed by 24/7 technical support.

iomart Group plc is delighted to offer this opportunity to join one of the UK's leading managed hosting companies.

Role Description

This role will suit you if you love Technology and want to be in a business where you are using cutting edge tools and delivering best of breed solutions for hosted environments. You'll not be scared of AWS or Azure and will have a strong background in Infrastructure as a Service (IaaS).

Key Duties and Responsibilities

- As a Solutions Architect, you are required to work closely with the sales function to assist in client requirements capture, solution design, solution pricing and presentation along with the creation and preparation of documentation to support the sales proposal and contract process
- You will work with the Technical Services Director to assist with the identification of products and services which would serve to develop our portfolio of managed services products
- You will work to gain skills relevant to your position with specific emphasis on Storage, Backup, Replication and Hyper Cloud Services

Knowledge, Skills and Experience Required

Essential

- Server and Storage Family, EMC Software and Storage Solutions or equivalent technologies from other vendors
- Working knowledge of Hyper Cloud providers such as AWS and Azure
- Working knowledge of the Managed Service Provider (MSP) market, related products and its dynamics
- Excellent operational delivery skills
- Project management experience

Desirable

- Experience of technical pre-sales in the MSP sector
- Expertise in server hardware and software, Cisco networking and security technology, Linux and Windows environments and the design of best of breed IaaS solutions
- Experience in attaining industry compliance standards

What do we offer in return?

- Exposure and access to cutting-edge technology as well as the opportunity to work alongside like-minded technical enthusiasts
- Holiday Trading Scheme – buy or sell part of your annual leave allowance
- Travel Loans - unsecured interest free travel loans to assist employees
- ShareSave/SAYE – buy shares in the company at a discounted rate
- ½ Day off on your Birthday
- Long service benefits – additional annual leave and access to private healthcare
- Snacks, drinks and fruit all day every day
- Breakfast on us every day including a hot roll on Fridays
- We'll shout you to lunch once a month
- Supported training

Training & Development

As you can gather, we have a relaxed and friendly working environment where you will be working with some of the country's best talent and greatest technical experts. We want our people to thrive, prosper and to leave work every day feeling valued and that they have made a difference. Talented, motivated and creative people lie at the heart of our success so we invest heavily in our people by encouraging and supporting them to gain and maintain professional and vendor certifications. All of our staff are supported, through training and coaching, to learn our systems and processes enabling them to become a valuable member of the team quickly.